

26-06-09 | Red Hat and LinuxIT announce their alliance

Release Date: 26th June 2009

Ref: L0051

Bristol, UK - Red Hat and LinuxIT announce their alliance with a goal to extending commercial Linux adoption and support into the enterprise. Red Hat has awarded LinuxIT Europe Advanced Partner status, in recognition of LinuxIT's contribution to Red Hat's success in the UK.



redhat.
ADVANCED
BUSINESS PARTNER

Peter Dawes-Huish CEO of LinuxIT commented: "LinuxIT was ideally profiled to incorporate Red Hat solutions, and was chosen as a Red Hat Advanced Partner for its proven commitment to Linux through its training of Red Hat Certified Engineers and investment in technical support infrastructure."

LinuxIT has responded to the perception that the availability of support for Linux is the barrier to its more widespread adoption. Over the last 10 years LinuxIT has developed a support model to deliver comprehensive support across all flavours of Linux in the enterprise. These services cover the complete range of systems support ranging from break/fix to a hosted and managed service.

LinuxIT's support department includes front line support and systems administrative staff to kernel developers that dovetail and work with the Linux community to ensure that fixes are included within each Linux release.

A relevant component of this support is Red Hat Enterprise Linux which is the most successful and prevalent commercial Enterprise Linux operating system. Red Hat Enterprise Linux is THE leading platform for open source computing which continues to build on its success by including new technologies and now comes with integrated virtualization.

Red Hat solutions have been embraced across a wide variety of industries and sectors and customers can count on Red Hat expertise and support at every step from deployment to development to implementation and management.

"With their market reach and depth of experience in selling enterprise solutions we felt LinuxIT was the right partner for us," said Michael Whitty Business Partner Manager, UK, Red Hat. "We look forward to working with LinuxIT and to bringing the benefits of open source technology to more enterprises in the UK."

Red Hat's Advanced Partner Program has the goal of allowing European resellers, VARs and system integrators to offer their customers a complete Red Hat open-source solution. To qualify as a Red Hat Advanced Partner a company must be a Proven Market Leader that has demonstrated a strong commitment to helping build Red Hat's business. In return, the partner receives a much more strategic relationship with Red Hat including support from Red Hat in pre-sales and in distribution, as well as exclusive access to information and evaluation versions.

Media Contact:

Bill Quinn, LinuxIT, bill.quinn@linuxit.com



Mr. Werner Knoblich (Vice President - General Manager EMEA, Red Hat) congratulates Peter Dawes-Huish on the joint alliance, at the Red Hat EMEA Partner Conference.